



John P. Collins, JD
 Founder and Vice President, Consulting Services

The Ingersoll Firm

One of the nation's leading ESI data mapping consultants

www.theingersollfirm.com

Phone: 815-788-8165

Cell: 815-529-9851

E-mail: jcollins@theingersollfirm.com

John Collins is the Founder and Vice President, Consulting, for The Ingersoll Firm, one of the nation's leading ESI data mapping consultants.

Mr. Collins has responsibility for ESI data mapping projects for a variety of international corporations, large not-for profits, and AMLAW 200 law firms. Mr. Collins has developed a methodical, cost-effective, and defensible process for creating comprehensive and understandable ESI data maps. Combining a legal education, Information Technology background, and excellent communication skills, Mr. Collins is able to uniquely—and effectively—bridge the gap between legal and IT.

Mr. Collins experience includes the creation of ESI data maps for a variety of national and international organizations, including:

- A leading 15 billion dollar global manufacturer with over 500 business units located in 40 countries and employing over 30,000 employees.
- One of North America's largest building products manufacturers with facilities across North America and over 12,000 employees
- One of the largest not-for-profit hospital systems in the United States. This organization has over 60,000 employees and more than 400 facilities.

In addition to his ESI data mapping consulting practice, Mr. Collins has also established a reputation as an accomplished teacher and lecturer on Information Technology for legal and RIM professionals. Mr. Collins has developed a unique educational curriculum which teaches non-technical lawyers, paralegals, and RIM professionals the "nuts and bolts" of how corporate IT systems work—for the purpose of enabling legal and RIM professionals to better communicate with IT professionals. Organizations whose professionals have attended Mr. Collins classes include:

Abbott Laboratories
 BAE Systems
 BP
 Casey's General
 Stores
 ComEd
 Cravath, Swaine &
 Moore
 Dorsey & Whitney
 Drinker Biddle
 Freeborn & Peters
 GMAC

Graybar
 HNI Corp.
 Jones Day
 Katten Muchin
 King & Spaulding
 Lane & Powell
 Littler
 Mayer Brown
 McDonald's
 Motorola
 Partridge Snow & Hahn
 Quarles & Brady

Sara Lee
 Spencer Fane
 SuperValu
 TCF Bank
 Tyco International
 Vedder Price
 Wachtell, Lipton,
 Rosen & Katz
 Wilmer Hale
 Winston & Strawn
 Xcel Energy

Experience

- Autonomy/Zantaz, Electronic Discovery Services Account Manager
- Director of Legal Education and Electronic Discovery Consultant, Whitmont Legal Technologies (now Ivize)
- RenewData, Electronic Discovery Collection and Processing Services
- Document and Records Management Systems, Account Manager, Interwoven
- Technology Manager, Midwest Division, West (Thomson Corporation)
- Records Management Clerkship, Seyfarth Shaw

Publications

- **An Overview of Backup Tape Challenges in a Litigation and Investigation Context**, Metro Record, January 2009, Vol. 39, No. 5 (ARMA Twin Cities Chapter Newsletter)
- **An Introduction to Discovery Involving Microsoft Exchange/Outlook**, Digital Discovery & E-Evidence, BNA, Inc., June 1, 2007, Vol. 7, No. 6

Speaking Engagements

- IDC-Kahn Consulting Inc., Compliance in Information Management Forum, September 16, 2009, New York, NY
- *ESI Data Mapping Fundamentals*, Twin-Cities Chapter ARMA 2009 Spring Conference, Minneapolis, MN
- *ESI Data Mapping: An Introduction*, Cincinnati Chapter of ARMA International, November 2008
- *ESI Data Mapping: An Introduction*, Orlando Chapter of ARMA International, September 2008
- *Managing Electronic Data Received from Friend and Foe*, Spring 2008 National Legal, Malpractice Conference, April, 2008 - Boston, MA, American Bar Association
- *Beyond the Rules—The Amended Federal Rules of Civil Procedure and Electronically Stored Information*, State Bar of Wisconsin, June, 2007
- *Corporate Information Technologies Involved in Ediscovery*, Indianapolis Chapter of ARMA International, Indianapolis, September, 2007

Professional Memberships and Activities

- Member, The Association of Records Managers and Administrators, Inc. (ARMA)
- Member, The Sedona Conference, Working Group on Best Practices for Electronic Document Retention and Production

Education

- B.A., Nazareth College
- J.D. (Executive Juris Doctor), Concord University

Technology Education and Coursework

- NETg Networking Technologies Series
 - TCP/IP Concepts and Architecture
 - TCP/IP Protocols
 - TCP/IP Internetwork Management
 - Telecommunications Technology Overview
 - Ethernet Part 1: Fundamentals
 - Ethernet Part 2: Bridging and Switching
 - Ethernet Part 3: Fast Ethernet, Gigabit and 10-Gigabit Ethernet
 - Advanced Networking
 - CompTIA A+
 - LAN/WAN Integration
 - HTML Fundamentals
 - HTML Programming
 - HTML Advanced Topics
- Microsoft Technologies
 - Implementing a Microsoft Exchange Server 2003 Messaging Environment
 - Installing and Upgrading to Microsoft Exchange Server 2003
 - Configuring and Managing Microsoft Exchange Server 2003
 - Securing Microsoft Exchange Server 2003

- Implementing and Managing Exchange Server 2003 Client Access and Internet Protocols
- Managing Routing in a Microsoft Exchange Server 2003 Environment
- Managing Data Storage and Hardware Resources in a Microsoft Exchange Server 2003 Environment
- Migrating Users from Microsoft Exchange Server 5.5 to Exchange Server 2003
- Symantec/Veritas
 - VERITAS NetBackup 5.x Essentials
 - NetBackup 5.x for Microsoft Exchange Server